

HENDERSON

& Associates, Inc.



LAND MANAGEMENT STRATEGY

PERSONAL & CONFIDENTIAL



ABOUT HENDERSON

The Henderson Team has been assisting clients realize their goals since 1982.

Their experience, combined with a very competent team—L. Tom Henderson, Ronnie C. Hall, Lynn Heanue, Robert R. Calhoun, Corbin Crittenden, and Justin M.R. Wright, continue to benefit the loyal clients of Henderson & Associates, Inc.

A focus of the company is land management. Henderson & Associates, Inc. has the broad experience, professionalism, technical training, and integrity necessary to provide the highest quality service to their clients.

Offering an array of skills in forestry, ecology, wildlife, land appraisal, real estate, and business enables them to assist clients in achieving personal objectives for their property.

To reinforce and expand their knowledge, they actively participate in professional associations and continuing education opportunities. They also closely monitor political, legislative, economic, and tax-related matters that impact real estate ownership.

Operating from their office in Newberry, South Carolina, Henderson & Associates, Inc. serves clients throughout South Carolina.

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OUR TEAM



L. Thomas Henderson

Graduate Clemson University—B.S. & M.F. degrees in Forestry
Licensed South Carolina Real Estate Broker
Certified South Carolina General Real Estate Appraiser
Registered South & North Carolina Forester
Holds ACF Designation
Holds Certified Forester Designation
Director Clemson Corps (Clemson University)
Member Newberry County Landowners Association
Member Newberry Soil & Water Conservation District
Former Director South Carolina Forestry Association
Serves On South Carolina Foresters Council
Former Chair of Association of Consulting Foresters



Ronnie C. Hall

Graduate Horry-Georgetown Technical College—Forestry Technology
Vice-President Henderson & Associates, Inc.
Licensed South Carolina Real Estate Broker
Member Lexington County Landowners Association
Member Edgefield County Landowners Association
Member Kershaw County Landowners Association
Member Society of American Foresters
Member South Carolina Forestry Association

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OUR TEAM



Lynn Heanue

Licensed South Carolina Real Estate Agent
Secretary Henderson & Associates, Inc.
20+ Years Experience in Real Estate & Forestry Industry
Real Estate Marketing Strategist
Real Estate Client Attention Specialists
Real Estate Listing Component Specialists
Computer Mapping Specialists



Robert C. Calhoun

Graduate West Virginia University
Licensed South Carolina & Alabama Real Estate Broker
Registered South Carolina & North Carolina Forester
Certified Wetlands Delineator
Certified Prescribed Fire Manager
Member Society of American Foresters
Member Association of Consulting Foresters
Member South Carolina Forestry Association
Holds ACF Designation
Past Chairman Association of Consulting Foresters—South Carolina
Past President Foresters Council of South Carolina

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OUR TEAM



Corbin C. Crittenden

Graduate Clemson University—B.S. Degree Forest Resource Management
Member Society of American Foresters
Member South Carolina Forestry Association
Member Aiken Landowners Association
Member Orangeburg-Calhoun County Landowners Association
Xi Sigma Pi National Forestry Society



Justin M. R. Wright

Graduate Clemson University: B.S. degree Forest Resource Management
Graduate University of Georgia: MFR degree Business
Published Articles in Forest Landowner Magazine & George Forestry Today
Member Forest Landowners Association
Member Georgia Forestry Association
Xi Sigma Pi National Forestry Society

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WHY HENDERSON?

Our team understands land and forest management. Our comprehensive insight comes from years of experience and seasoning in the industry.

We have developed our knowledge base through consistent education and hands on, in the field exposure.

We've created a presence in the market that positions us with a focus on several crucial variables that include pricing dynamics, market conditions, optimum harvest seasons, and a never ending desire for peak efficiency for our clients.

We work diligently to deliver a very effective, proven, well planned strategy for our client's land resources.

With strategic management plans custom tailored to maximize results, the Henderson Team leads aggressively in pursuit of client goals, capitalizing on property assets and their potential now and in the future.

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MANAGEMENT

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MANAGEMENT

MANAGEMENT PLANS—We develop forest management plans designed to achieve client objectives using sound forestry practices. Our team, comprised of an interdisciplinary staff of professionals with refined skills sets, will utilize its industry experience, regulatory knowledge, and technical tools skills to assemble a plan that recognizes client's lands maximum potential.

TIMBER SALES—We conduct timber sales and will identify and paint sale boundary lines, designate and estimate volume of timber products based upon client instructions. We prepare an invitation to bid with terms and conditions, these will be set on client's approval. We employ a hosts of platforms to expose your offering to the marketplace. This strategy allows us to garner a huge amount of traffic and create a larger pool of potential buyers. We conduct sales of products on a sealed-bid basis and receive competitive bids. We insure proper preparation and execution of comprehensive and legally sound timber deed between our clients and the buyers. We inspect the logging operation to insure timber deed provisions are satisfied and communicate with our client accordingly

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MANAGEMENT

REFORESTATION AFTER SALES—We offer reforestation including application for cost-share assistance that is coordinated and supervised by our consultants.

PINE STRAW SALES—We offer pine straw sales and provide guidance in boundaries of areas for raking, negotiating with buyers to establish a price per bale and bale weight and dimensions. We coordinate prescribed burning and/or herbicide applications to prepare areas for harvest. We insure preparation and execution of a legally binding contract between our client and the Buyer. Agreements include a tract map with specific harvest areas, price per bail, bale weight, time period for harvesting, raking specifications and other terms and conditions.

HUNT LEASE FEES—We provide marketing exposure of available “hunt lease” of client property. We negotiate with Lessees and insure the execution of a legally binding lease agreement. We also, for the protection of our clients require Lessee’s to obtain and provide proof of Hunter Liability Insurance.

INSPECTION—We provide general field inspections of property and reports our findings to the client..

FIRE PROTECTION—We offer protective measures including firebreaks and prescribed burning.

CONSULTATION—We are available to discuss forestry matters and client goals.

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CORPORATE RESUME

EDUCATION:

Clemson University

Undergraduate & Graduate Degrees

Horry-Georgetown Technical College

West Virginia University

University of Georgia

Graduate Degree

LICENSING:

South Carolina Real Estate Agents

South Carolina Real Estate Brokers

South Carolina Registered Foresters

North Carolina Registered Forester

South Carolina Certified General Real Estate Appraiser

DESIGNATIONS:

ACF

Association of Consulting Foresters

SAF

Certified Forester

Certified Prescribed Fire Manager

American Tree Farm Inspector

Quality Deer Management Inspector

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RESUME CONTINUED

MEMBERSHIPS:

Aiken County Landowners Association

American Tree Farm Association

Association of Consulting Foresters

Edgefield County Landowners Association

Forest Landowners Association

Georgia Forestry Association

Kershaw County Landowners Association

Lexington County Landowners Association

Longleaf Alliance

Newberry County Landowners Association

Newberry Soil & Water Conservation District

Orangeburg-Calhoun County Landowners Association

Saluda County Landowners Association

Society of American Foresters

South Carolina Forestry Association

South Carolina Foresters Council

Xi Sigma Pi National Forestry Society

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RESUME CONTINUED

APPOINTMENTS:

Clemson Corps

Director

SC Forestry Association

Director-Treasurer

Newberry County Memorial Hospital

Board of Trustees

Newberry Soil & Water Conservation

District Commissioner

PUBLISHED:

Georgia Forestry Today

Forest Landowner Association

TEAM:

L. Thomas Henderson

Ronnie C. Hall

Lynn Heanue

Robert R. Calhoun

C. Corbin Crittenden

Justin M.R. Wright

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RESUME CONTINUED

PARTIAL CLIENT LIST:

Mr. Edward L. Baker Jr	South Carolina
Mrs. Sylvia B. Baker	South Carolina
Mr. John W. Barter	South Carolina
Ms. Linda S. Blackmon	South Carolina
Col. [R] Pete Booker	South Carolina
Mr. Stanford W. Boozer	South Carolina
Dr. James Bursinger	Wisconsin
Mr. Tim Carlisle	South Carolina
Mr. Dean Crabtree	South Carolina
Mr. Charles F. Crews	South Carolina
Mr. Rudolph Cullum, III	South Carolina
Mr. Homes Dubose	South Carolina
Mr. Gerald Dukes	South Carolina
Mr. Randell Ewing, Sr.	South Carolina
Mr. Todd Hall	South Carolina
Mr. Charles Inglett	South Carolina
Mr. Arthur L. Jayroe	South Carolina
Mr. Pope D. Johnson, III	South Carolina

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RESUME CONTINUED

PARTIAL CLIENT LIST CONTINUED:

Mr. David Kneece	South Carolina
Mr. Luther Kneece	South Carolina
Mr. Robert C. Lake, III	South Carolina
Mr. James H. Lawrimore	South Carolina
Mr. Johnny Roberts	South Carolina
Mr. & Mrs. George (Agnes) Routon	South Carolina
Mr. Roger Rucker	South Carolina
Mr. Benjamin W. Satcher, Sr.	South Carolina
Dr. H. J. Smith	South Carolina
Mr. Howard N. Smith	South Carolina
Mr. Marty Strauss	Virginia
Mr. Randy C. Strickland	South Carolina
Ms. Toccoa Switzer	North Carolina
The Honorable Avery B. Wilkerson, Jr.	South Carolina
Major General [R] Jasper B. Varn, Jr.	South Carolina

HENDERSON
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CONTACT

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